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GORDON COLLEGE DEPLOYS SAFE•CONNECT™ NAC

*Impulse Point's Network Access Control Solution Delivers
Endpoint Security Compliance for Alcatel-Lucent Environment*

BOSTON, MA, January 21, 2008— Impulse Point, provider of the most scalable network access control (NAC) solution for large enterprise networks, and Gordon College, announced today that Safe•Connect™ has been successfully deployed to provide endpoint security policy management for students, faculty, and guests across the campus.

Gordon College chose Impulse Point's Safe•Connect NAC after an extensive review process involving several competing NAC vendor alternatives. Among the requirements considered by Gordon College when selecting Safe•Connect was the product's ability to be easily deployed and managed by limited IT staff. The solution also had to be certified and interoperable with Gordon College's 100% Alcatel-Lucent network infrastructure.

"Our Alcatel-Lucent Account Team brought several NAC products to the table for us to review," said Russ Leathe, Director of Networking and Computer Services at Gordon College. "There were several companies that claimed they could meet our security goals, but they failed when it came to implementation. They finally introduced us to a NAC product called Safe•Connect from Impulse Point."

"Safe•Connect integrates into any network environment, but it was important to us that it be certified on our Alcatel-Lucent platform. Impulse Point committed to achieving our goals within our environment, and it wasn't long before the product became certified," continued Leathe. "Other NAC companies couldn't follow-through on their claims, but Impulse Point proved differently. It was truly phenomenal!"

Gordon College installed Safe•Connect just prior to the start of student fall orientation. Working closely with Gordon's Center for Education Technology (CET), which provides Help Desk support, the College used Safe•Connect to help automate the transfer of the burden and responsibility for cleaning up student computers into the hands of students, alleviating a significant amount of back-to-school support requirements.

"Using Safe•Connect at orientation was like a double blind study for us. Frankly, I was skeptical. None of the other NAC solutions we had evaluated even worked. But we knew within a few hours that Safe•Connect was the answer," stated Leathe. "After the first day of orientation, the head of CET agreed saying 'I want this product—what do we have to do to buy it?' Technically speaking this was the best orientation we've had – largely due to Safe•Connect!"

Safe•Connect™ offers an easy to implement and support endpoint policy management solution that allows organizations to control access to their networks based on an end user's compliance with security policies, while seamlessly connecting to their existing multi-vendor infrastructure. Although not required, Safe•Connect is also compatible with 802.1x, providing the flexibility to quarantine users at the router, switch, or endpoint device.

The Safe•Connect™ network access control solution provides the following capabilities:

- Authenticates end users and devices attempting access to wired, wireless, and VPN networks.

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- Ensures users maintain compliance with anti-virus, anti-spyware, Microsoft security patches, P2P file sharing software, and custom endpoint security policies through real-time continuous security posture validation and enforcement (pre- and post-admission control).
- Automates the isolation of non-compliant devices at Layer2 and provides individualized remediation guidance independent of network switch hardware.
- Enables flexible identity-based policy management for students, employees, vendors, and guests.
- Allows the organization to send on-demand broadcast messages for emergency or informational communications by network location or policy group.

Safe•Connect™ is supported by the NAC industry's only Managed Support Service offering. Impulse Point provides 24/7 proactive monitoring and support that includes hardware server and software problem determination and resolution, as well as upgrade protection to future software functional releases.

About Impulse Point

Designed for highly scalable and vendor diverse environments, Impulse Point's Safe•Connect™ Open Network Access Control (OpenNAC) solution enables organizations to automate and enforce end user authentication, anti-virus, anti-spyware, Microsoft security patches, P2P file sharing, and custom endpoint security policies. The result is a more secure, reliable, and predictable IT infrastructure. Impulse Point (www.impulse.com) is headquartered in Florida and is one of Tampa Bay's premier technology innovators.

About Gordon College

Gordon College in Wenham, Massachusetts, is among the top Christian colleges in the nation and the only nondenominational Christian College in New England. Gordon is committed to excellence in liberal arts education, spiritual development and academic freedom informed by a framework of faith. . For more information, visit www.gordon.edu

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